Tüm Hakları Saklıdır @2025



2026 – 9 Month Financial Results Presentation

NOVEMBER ‘26

BUSINESS OVERVIEW







Özyaşar Tel – at a glance

1973
ESTABLISHED

53 Years
SECTOR EXPERIENCE

297K tonne/year
PRODUCTION CAPACITY

PRODUCTION AREA

115K m²
TOTAL AREA

69K m²
CLOSED AREA

%78
SHARE OF EXPORT [3]



Included in Turkish Exporters Assembly 1000 Exporters' List

#616

TÜRKİYE'NİN İLK 1000 İHRACATÇISI

Capacity Utilization Rate [3]

% 49,9

Number of Employees

658

IPO **29 May 2024**

Certificates & Software

Turquality
YYS [1]
SAP
MES [2]

Sales Revenues	
2025 9M	*2026 9M*
6,79 Bn TL	*7,13 Bn TL*
138,81 Mn USD	*145,72 Mn USD*

EBITDA	
2025 9M	*2026 9M*
328,21 Mn TL	*417,35 Mn TL*
6,71 Mn USD	*8,53 Mn USD*

Production Facilities

TÜRKİYE ***3 Facilities***

ALBANIA ***1 Facility***

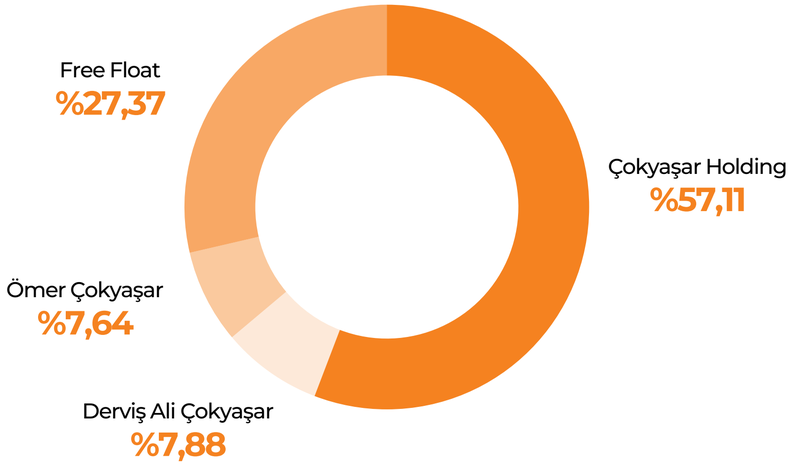


(1) Authorized Economic Operator («AEO») is a status granted to organizations which meet the conditions stipulated in the Regulation on Facilitation of Customs Transactions and which are deemed to be resident in the Turkish Customs Territory, including free zones, in accordance with customs legislation, in order to benefit from certain facilites stipulated in customs and foreign trade legislation 2) Manufacturing Execution System (3) The average of the last four quarter is taken.

Group & Shareholder Structure

OZYASAR TEL

423,12 Mn TL
PAID-IN CAPITAL



ÇOKYASAR HOLDİNG



SUBSIDIARIES & AFFILIATES

ÇOKYAŞAR HALAT
Düzce Facility
Fully Consolidated
100%

ÇOKYAŞAR TEL
Adana Facility
Fully Consolidated
51%

ÇWI COKYASAR WIRE INDUSTRIES
Arnavutluk Facility
Equity Method
51%

OZYASAR WIRE NORTH AMERICA
U.S. Subsidiary
Fully Consolidated
100%

As of 30.09.2026

Sectoral Breakdown of Our Products

Energy

Armoring Wire, Flat Wire, ACSR Wire, ACSR Rope



Fishing

Rope Wire



Furniture

Spring Wire



Perimeter & Security Systems

PVC Coated Wire, Standard Galvanized Wire, Barbed Wire, Oiled Bailing Wire, Razor Wire, Green Fence, Rope Wire



Recycling

Standard Galvanized Wire, Annealed Wire, Oiled Bailing Wire



Automotive

Spring Wire, Monotron Rope



Industrial Products

Patented Galvanized Wire, Patented Phosphated Wire, Cold Drawn Steel Wire, Bright Wire, Spring Wire, Rope Wire



Construction & Building

Standard Galvanized Wire, Annealed Wire, Tragen-Elevator Rope



Agriculture

PVC Coated Wire, Standard Galvanized Wire, Barbed Wire, Oiled Bailing Wire, Razor Wire, Green Fence, Rope Wire



FINANCIAL REVIEW

Unless otherwise stated, all financial information in this presentation is presented on a consolidated basis.

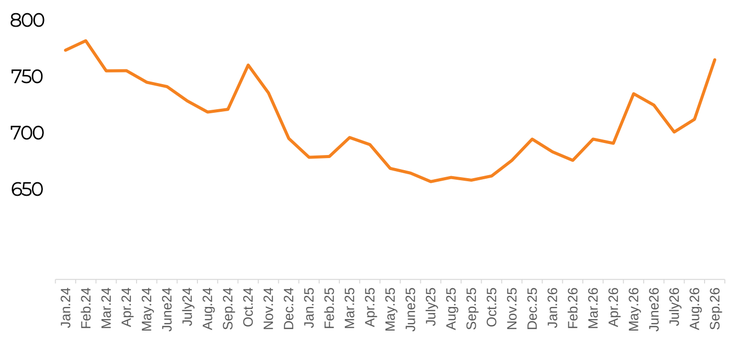




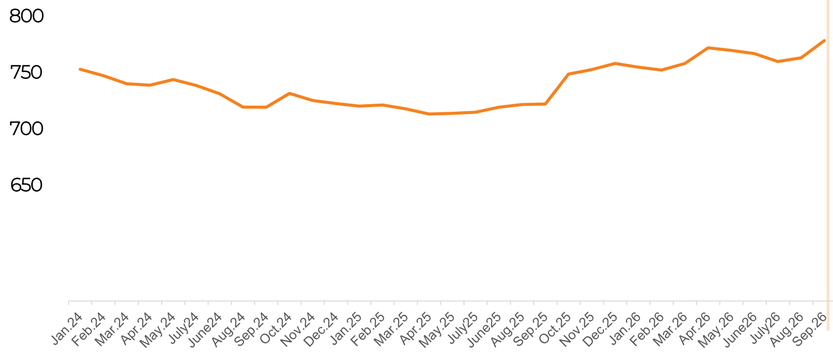


Wire Rod Prices (USD)

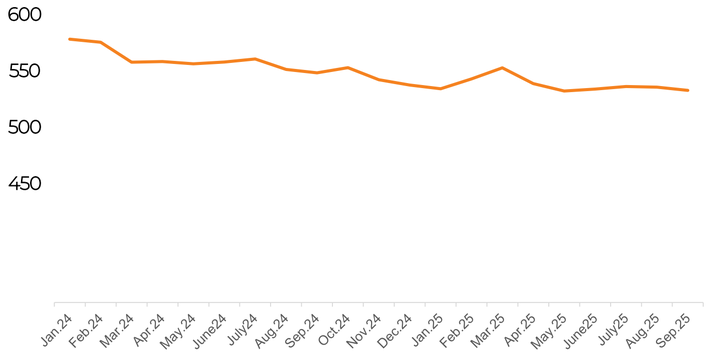
Wire Rod Prices *(Türkiye Factory Outlet)*



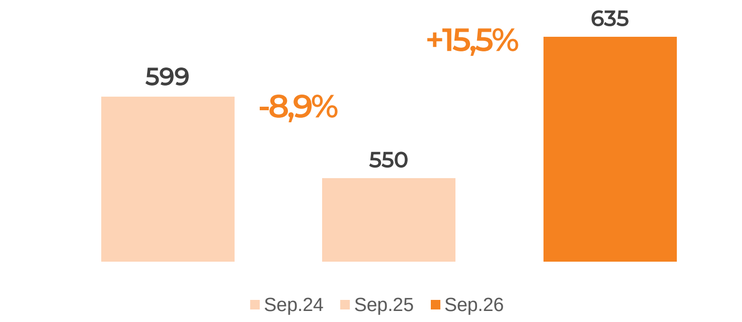
Wire Rod Prices *(FoB China, $/mt)*



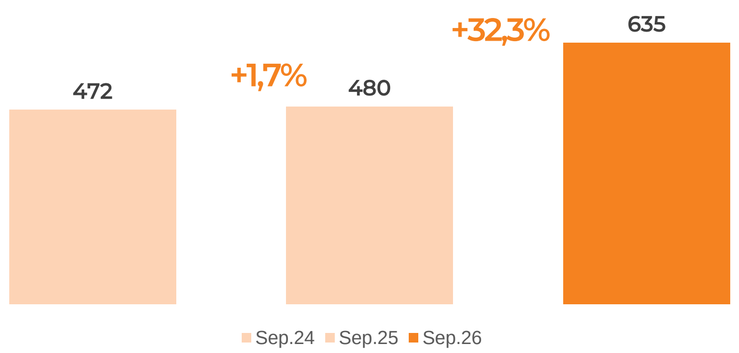
Scrap - HMS *(CFR Türkiye)*



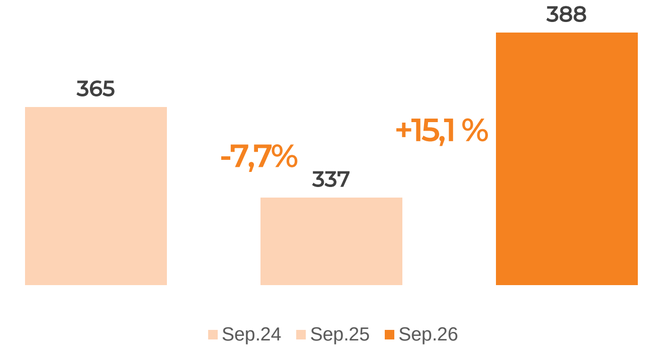
Annual Average Wire Rod Prices *(Türkiye Factory Outlet)*



Annual Average Wire Rod Prices *(FoB, China))*



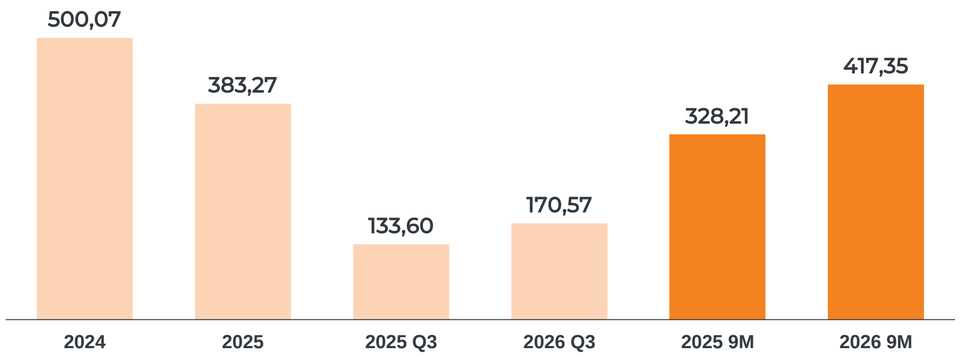
Annual Average Scrap Prices *(CFR Türkiye)*



Key Financial Figures

EBITDA

(Mn TL)



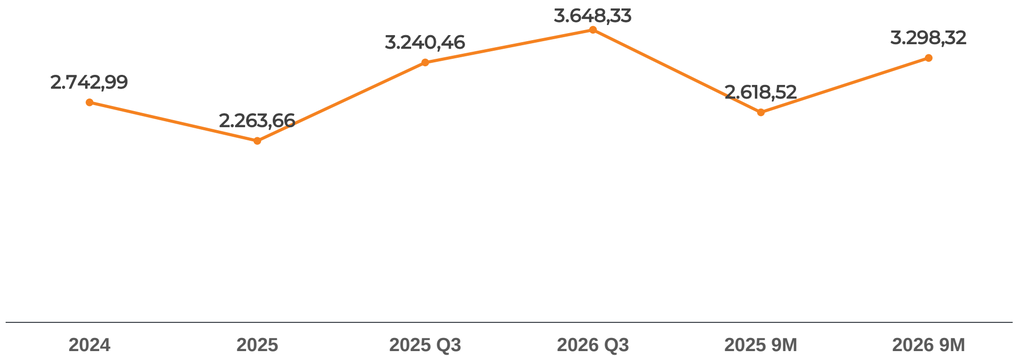
EBITDA

(Mn USD)



EBITDA per tonne

(TL/t)



EBITDA per tonne

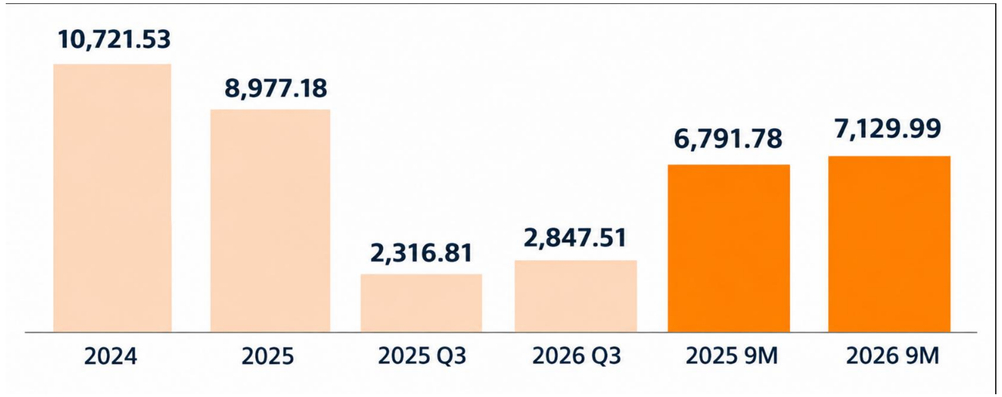
(USD/t)



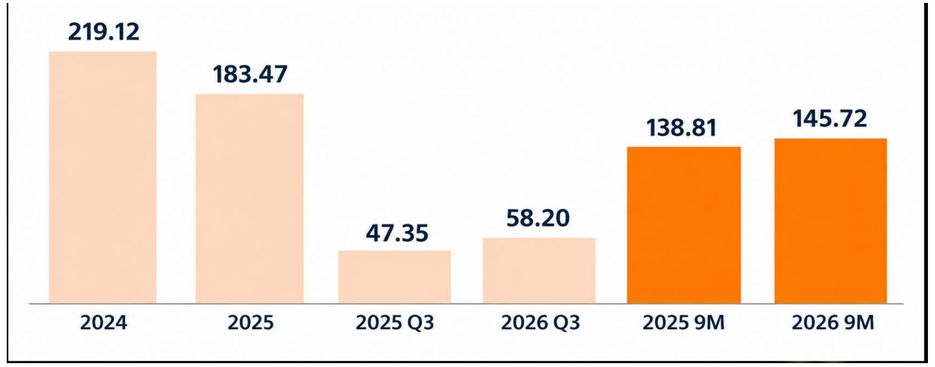
Based on the Central Bank of the Republic of Turkey Foreign Exchange Buying Rate dated 30.09.2026.
All tonnage figures are in metric tons.

Key Financial Figures

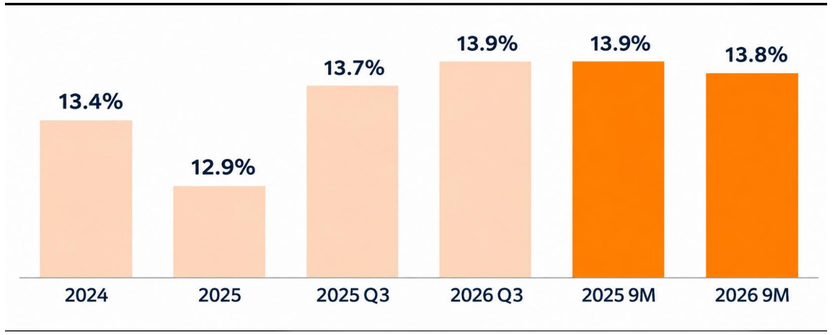
Net Sales *(Mn TL)*



Net Sales *(Mn USD)*



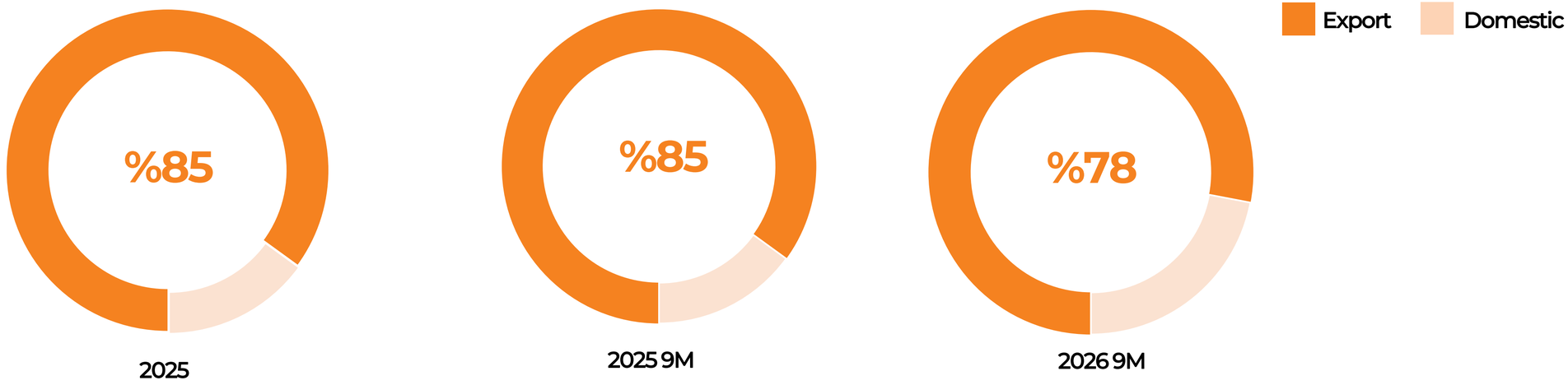
Gross Profit Margin



Based on the Central Bank of the Republic of Turkey Foreign Exchange Buying Rate dated 30.09.2026.

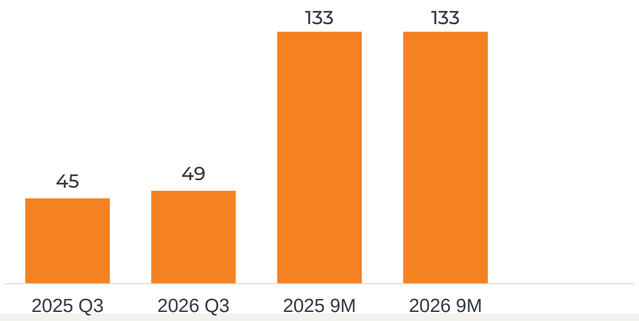
Export, Production and Investment Data

Share of Export in Total Sales



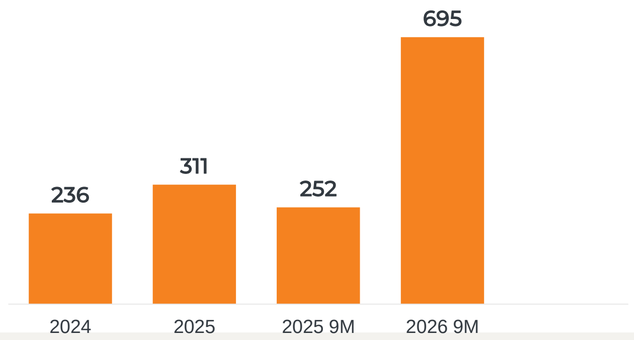
Production Quantities

('000 Ton)



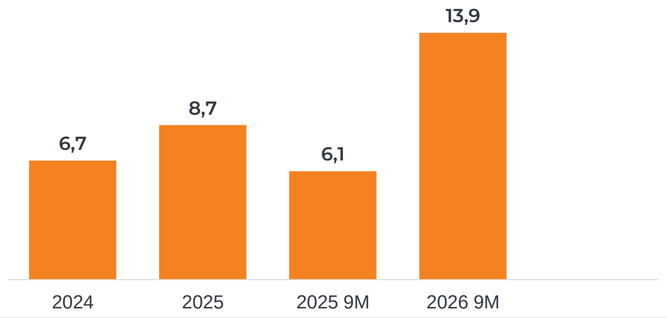
Investment Expenditures

(Mn TL)



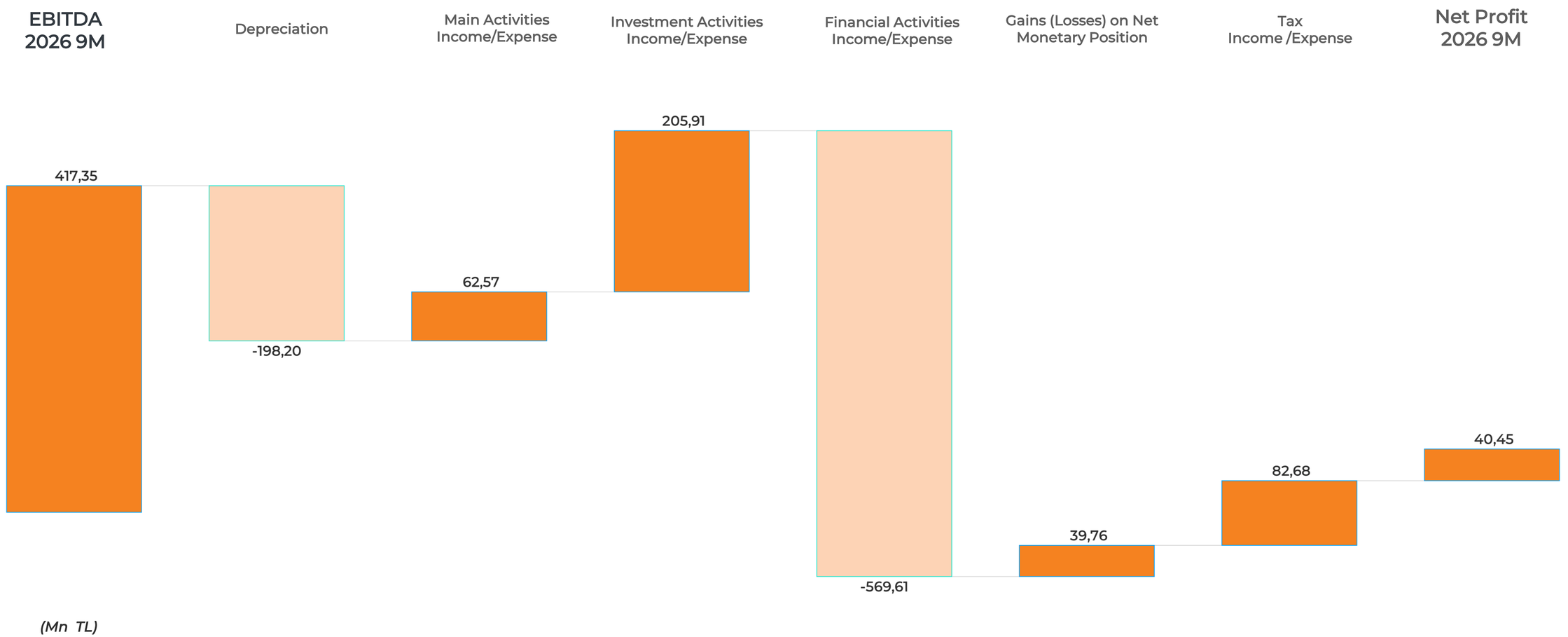
Investment Expenditures

(Mn USD)



The CBRT's year-end USD foreign exchange buying rate has been used for year-end figures, while the average USD foreign exchange buying rates for the respective nine-month periods have been applied to 9M 2025 and 9M 2026 figures.

Net Profit Bridge



(Mn TL)

As of 30.09.2026

Cost of Goods Sold (COGS) Breakdown

	2025 9M	2026 9M
Raw Material	%72,1	%65,7
Labor	%11,3	%10,2
Energy	%3,4	%3,1
Other (*)	%13,2	%21,0

FX Breakdown of COGS

%100
USD-Based Raw Material Cost

%100
TL-Based Labor and Energy Costs

( ) Other: It consists of items such as commercial goods cost, maintenance-repair expenses, depreciation, commercial goods cost, etc.*

Financial Analysis

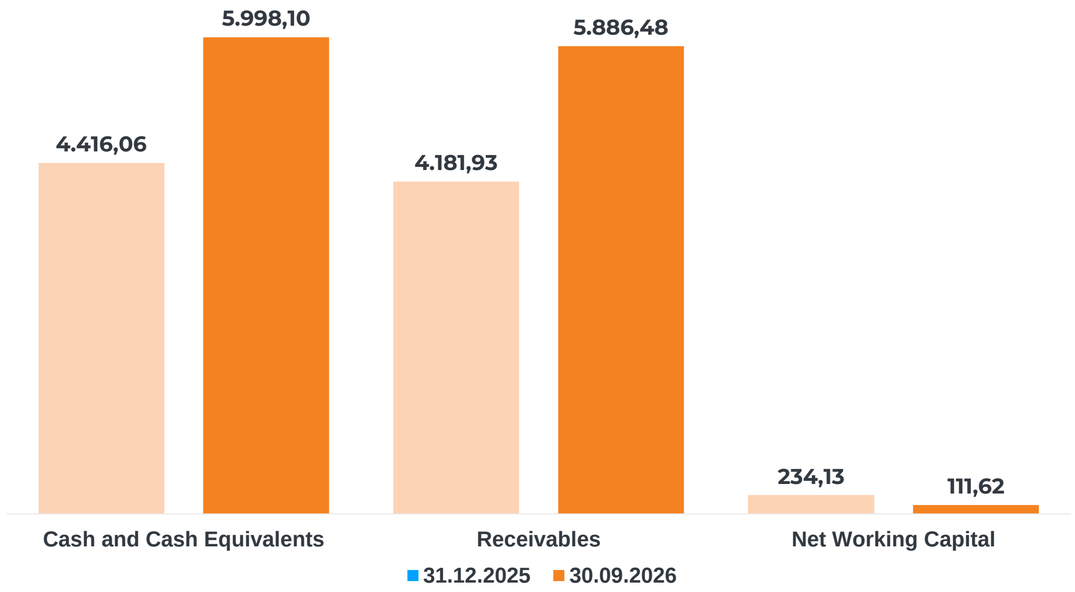
Change of Net Financial Debt

As of 30.09.2026 (Mn TL)



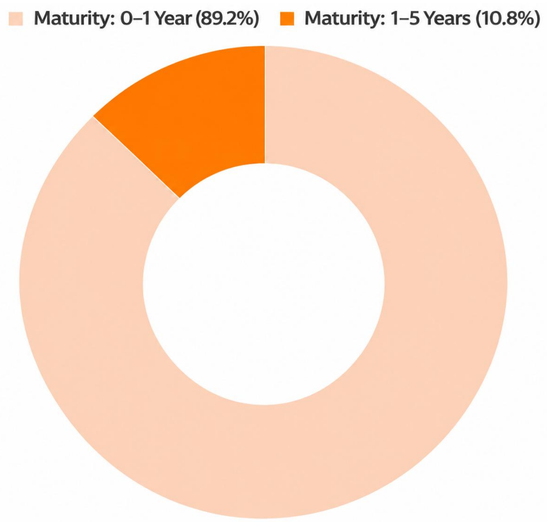
Change of Net Working Capital

(Mn TL)

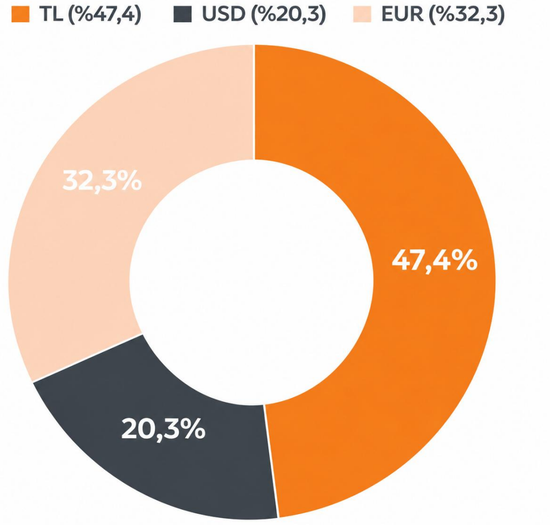


Financial Analysis

Maturity Breakdown of Bank Loans



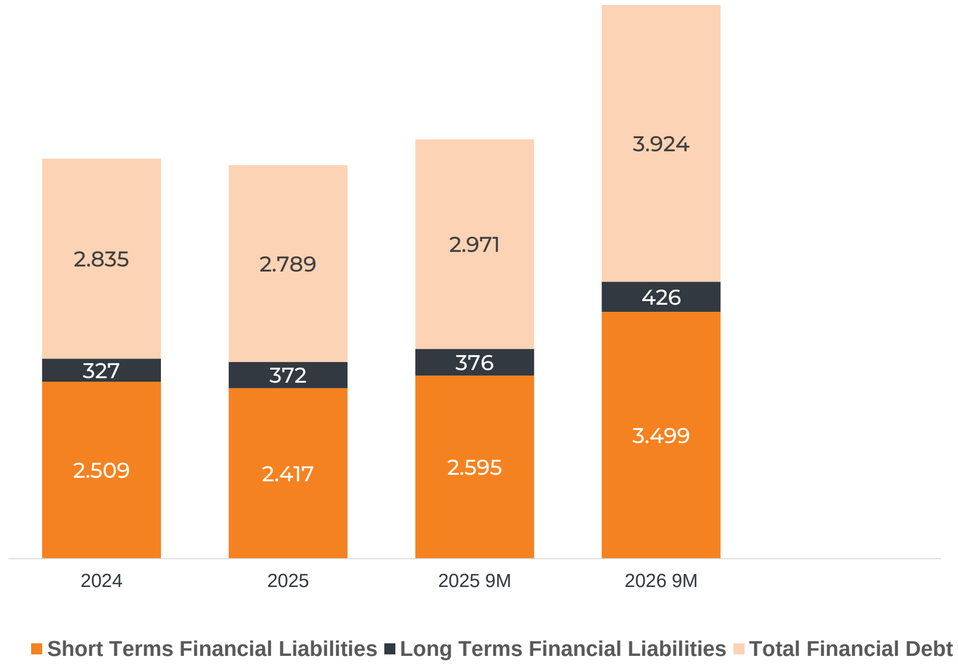
Bank Loans FX Breakdown



As of 30.09.2026

Financial Debt (*)

(MnTL)



(*) The increase in total financial debt is attributable to the capacity expansion at our Çokyaşar Tel Adana production facility.

Export Breakdown

2025- 9M

Continent	Tonnes	Share
Europe	43.751	%86,7
North America	3.785	%7,5
South America	1.615	%3,2
Africa	858	%1,7
Asia	454	%0,9
Total	**50.463**	**%100**

Continent	Tonnes	Share
Europe	21.749	%83,8
North America	2.258	%8,7
South America	1.739	%6,7
Africa & Asia	207	%0,8
Total	**25.953**	**%100**

Continent	Tonnes	Share
Europe	15.586	%79,3
North America	2.241	%11,4
Africa	1.238	%6,3
South America	413	%2,1
Oceania	176	%0,9
Total	**19.654**	**%100**

2026 – 9M

Continent	Tonnes	Share
Europe	28.718	%69,08
North America	6.757	%16,4
South America	2.993	%7,3
Africa	1.521	%3,7
Asia	1.166	%2,8
Total	**41.155**	**%100**

Continent	Tonnes	Share
Europe	20.857	%86,7
South America	1.453	%6,1
North America	1.139	%4,7
Africa	538	%2,2
Asia	76	%0,3
Total	**24.063**	**%100**

Continent	Tonnes	Share
Europe	13.143	%81,7
North America	1.520	%9,5
Africa	1.073	%6,7
North America	197	%1,2
Oceania &Asia	140	%0,9
Total	**16.073**	**%100**



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